

November 7, 2022

**NSW ESS CONSULATION RESPONSE**

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Dear ESS Team,

Optitech International is a manufacturer of energy efficiency products. Since 2013 we have been providing participants under the state energy efficiency schemes in NSW, VIC, and SA.

We manufacture products across Lighting, Heat Pumps and Refrigerated Display Cabinets.

We appreciate the opportunity to respond to the NSW government ESS Rule Change Consultation.

The co-payment changes made in August are too high, hence have effectively stopped the methodology and left Optitech customers stranded with stock.

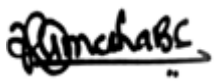
The current flat customer co-contribution rate of \$250 + GST, per unit is too high particularly for smaller refrigerators.

Smaller inefficient Refrigerators (RDCs) can be purchased around this price so there is little or no incentive for end users (Customers) to engage with ACPs. Smaller Refrigerators should **be under \$100** co-payment to provide incentive to customers for 'new' and energy efficient installations.

Co-payment should also have a split between 'new' and 'replacement' to provide greater incentive to replace existing units where this could be an option for consumers.

Thank you for the opportunity to provide feedback.

Regards,



Ramesha Shimoga  
General Manager  
Optitech International Pty Ltd